



## **CEYLON PETROLEUM STORAGE TERMINALS LIMITED**

### **BIDDING DOCUMENT**

*INTERNATIONAL COMPETITIVE BIDDING (ICB)*

### **SUPPLY, INSTALL, COMMISSION, TRAINING & CALIBRATE FULLY AUTOMATED CLOUD POINT AND POUR POINT APPARATUS**

*TENDER REF NO: KPR/49/2021*

*INSTRUCTIONS TO BIDDERS, CONDITIONS OF CONTRACT &  
TECHNICAL SPECIFICATIONS*

THE CHAIRMAN  
DEPARTMENT PROCUREMENT COMMITTEE  
C/O MANAGER PROCUREMENT  
CEYLON PETROLEUM STORAGE TERMINALS LIMITED  
PROCUREMENT FUNCTION  
01<sup>ST</sup> FLOOR, NEW BUILDING  
KOLONNAWA, WELLAMPITIYA  
SRI LANKA  
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## **INVITATION FOR BIDS (IFB)**

### **CEYLON PETROLEUM STORAGE TERMINALS LIMITED**

#### **INTERNATIONAL COMPETITIVE BIDDING (ICB)**

The Chairman, Department Procurement Committee, on behalf of Ceylon Petroleum Storage Terminals Limited (CPSTL) will receive sealed bids from Manufacturers or their Accredited Export Agents abroad or Accredited Local Agents in Sri Lanka for the following subject Tenders.

<i>Description of Tenders</i>	<i>Non Refundable Bidding Document Fee (Per Set)</i>	<i>Bid Opening Date &amp; Time</i>	<i>Bid validity</i>	<i>Refundable Bid Security</i>
Supply, Install, Commission, Training & Calibrate Fully Automated Cloud Point and Pour Point Apparatus. <b>Bid No: KPR/49/ 2021</b>	Rs. 4,000.00	On 06.01.2022 at 1400 hrs	24.03.2022	Rs.150,000.00 & valid up to 21.04.2022

Interested parties may refer the bidding document (only for viewing purpose) and obtain necessary information through the websites [www.cpstl.lk](http://www.cpstl.lk) and the original bidding documents in English language (full set) could be obtained on submission of a written **request (the request letter shall be on the company letter head and signed by an authorized person)** via an email to [procure@cpstl.lk](mailto:procure@cpstl.lk) during working days between **0900 hrs. and 1400 hrs. Sri Lanka local time (GMT+5.30) up to Wednesday, 05th January 2022.** Considering bidder's request, Manager Procurement, CPSTL may issue the consent via email for depositing the non-refundable bidding document fee, if appropriate. Bidders are requested to inspect the bidding document, which is available on the above-mentioned website, prior to purchase and once it is purchased, bidding document fee is not refundable for any reason whatsoever.

On receipt of non- refundable bidding document fee to CPSTL account, bidding documents (full set) will be issued by Procurement Function via e-mail.

Bids shall be submitted on the bidding document issued by the Procurement Function-CPSTL and the original of the duly filled bids may be sent by post/courier under registered cover or sealed cover to reach the Chairman, Department Procurement Committee, C/o Manager Procurement, Ceylon Petroleum Storage Terminals Limited, Procurement Function, 01st Floor, New Building, Oil Installation, Kolonnawa, Wellampitiya, Sri Lanka or could be deposited in the tender box kept at the main entrance of CPSTL, on or before **1400 hrs. Sri Lanka local time (GMT+5.30) on Thursday, 06th January 2022.** Late bids will be rejected.

In case, the bidders are unable to submit the original bids as above, they could submit the scanned copy of the duly filled bids in PDF format via email to [tenders@cpstl.lk](mailto:tenders@cpstl.lk) to reach on

or before **1400 hrs. Sri Lanka local time (GMT+5.30) on Thursday, 06th January 2022**, at their own discretion. The original bid document shall be securely kept to be submitted to the Manager Procurement when requested, however their original bids will be obtained only for the filing purpose, not for verification against the e-bid.

Any of the interested parties who wishes to submit a bid, shall register himself at the Department of Registrar of Companies [www.drc.gov.lk](http://www.drc.gov.lk) (e-ROC) as per the Public Contracts Act, No. 03 of 1987 for every public contract value exceeding Sri Lankan Rupees **Five million (LKR 5,000,000)**.

**Bids will be closed as stated above** and will be opened immediately thereafter at the office of Manager (Procurement). Due to the prevailing COVID-19 pandemic situation in the country, the authorized representatives of the bidders may allow to participate/witness the tender opening procedure via video conferencing method.

All bids shall be submitted along with bid security as stated above.

Clarifications (if any) shall be sought from the Manager Procurement on **Tel: +94-11-2572156/ +94-11-5663121, Fax: +94-11-2572155, Email: [procure@cpstl.lk](mailto:procure@cpstl.lk)**.

The Chairman  
Department Procurement Committee  
C/o Manager Procurement Ceylon Petroleum Storage Terminals Limited  
Procurement Function  
01st Floor, New Building  
Kolonnawa, Wellampitiya  
Sri Lanka.

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**01. INSTRUCTIONS TO BIDDERS**  
**(ITB)**

# **01. INSTRUCTIONS TO BIDDERS (ITB)**

## **1.1 INTRODUCTION**

The Chairman, Department Procurement Committee(DPC), on behalf of the Ceylon Petroleum Storage Terminals Limited (CPSTL), Oil Installation, Kolonnawa, Wellampitiya, Sri Lanka will receive sealed bids from Manufacturers or their Accredited Export Agents abroad or Accredited Local Agents in Sri Lanka for the Supply, Install, Commission, Training & Calibrate Fully Automated Cloud Point And Pour Point Apparatus, conforming to the terms, conditions & specifications given under this bidding document.

CPSTL shall undertake the clearance of the items and bear the cost of clearance including all statutory charges, in case the DPC accept Foreign Supply basis offer.

CPSTL shall make the payment as per the terms of Mode of Payment, COC clause 2.6 of the Conditions of Contract of this bidding document.

Additional services provided by the bidder not covered in this bidding document, shall be stated clearly. If no exceptions are stated, the DPC would assume that bidder conforms to most stringent conditions of the bidding document.

The bidder shall bear all costs associated with the preparation and submission of its bid, and the DPC shall not be responsible or liable for those costs, regardless of the conduct or outcome of the bidding process.

Bids that do not conform to “Invitation to Bid” will be rejected.

## **1.2 CONTENTS OF BIDDING DOCUMENT**

Bidding document consists of the following

- 01.** Invitation for Bids
- 02.** Instructions to Bidders (ITB)
- 03.** Conditions of Contract (COC)
- 04.** Technical Specifications
- 05.** Schedule of Prices
  - Foreign Supply basis - **Schedule “A-1”**
  - Local Supply basis - **Schedule “A-2”**
- 06.** Form of Bid
  - Foreign Supply basis - **Annexure “A-1”**
  - Local Supply basis - **Annexure “A-2”**
- 07.** Format of Bid Security Guarantee - **Annexure “B”**
- 08.** Format of Performance Security Guarantee - **Annexure “C”**
- 09.** Format of Contract Agreement - **Annexure “D”**
- 10.** Format of Manufacturer’s Authorization - **Annexure “E”**
- 11.** Compliance/Deviations sheet - **Annexure “F”**

The bidder is not permitted to do any alterations in the bidding document in any form whatsoever. Any such alterations in the bidding document by the bidder may be liable for disqualification.

### **1.3 ISSUE OF BIDDING DOCUMENTS**

Due to the prevailing COVID-19 pandemic situation in the country, the bidders' could obtain the original bidding documents (full set) on submission of a written request (the request letter shall be on the company letter head and signed by an authorized person) via an email to procure@cpstl.lk during working days from **0900 hrs.to 1400 hrs. Sri Lanka local time (GMT+05.30) from 26<sup>th</sup> November 2021 till 05<sup>th</sup> January 2022**. Considering bidder's request, Manager Procurement, CPSTL may issue the consent via email for depositing the non-refundable bidding document fee of **Sri Lankan Rupees Four thousand (LKR 4,000.00)**, if appropriate.

On receipt of non- refundable bidding document fee to CPSTL account, bidding documents (full set) will be issued by Procurement Function via email.

### **1.4 BUSINESS REGISTRATION AND PUBLIC CONTRACT REGISTRATION**

Local bidders and Local agents in Sri Lanka submitting the bid on behalf of the Manufacturer/Manufacturer accredited export agent abroad, shall register himself with the Registrar of Companies and shall produce a valid copy of the Certificate of Incorporation issued by the Registrar of Companies of Sri Lanka together with the bid. In case of a Foreign Supply basis offer, a copy of the respective company registration of principal bidder also shall be forwarded along with the bid.

Any person who act as an agent or sub-agent, representative or nominee for or on behalf of a manufacturer/principal supplier, shall register himself and the contract as per Public Contracts Act, No 3 of 1987 for every public contract exceeding Five million Sri Lanka Rupees (**LKR 5,000,000.00**). The Certificate of Registration (**FORM PCA 03**) issues by the Registrar of Public Contracts of Sri Lanka in term of section 11 of the said Act shall be submitted along with the bid, only if the total value exceeding Five million Sri Lanka Rupees (**LKR 5,000,000.00**).

### **1.5 DOCUMENTS AND DETAILS TO ACCOMPANY BID**

All bids shall contain adequate particulars in respect of the items offered. Bidders must furnish all the required documents/details given below for evaluation purposes and failure to furnish the required documents and details requested under **Section I** along with the bid may result in the bid being rejected.

#### **Section I**

- 1. Public Contract Registration** (Certificate PCA-03) - as per ITB clause 1.4(*if applicable*).
- 2. Signature Authorization Letter** - as per ITB clause 1.7.
- 3. Bid Security**– as per ITB clause 1.16.
- 4. Duly completed & signed Schedule of Prices-** Schedule “A-1/A-2” - as per ITB clause 1.18.
- 5. Manufacturer’s Authorization Letter** - Annexure “E” - as per ITB clause 1.17.
- 6. Duly completed & signed Form of Bid-** Form Annexure “A-1/A-2” as per ITB clause 1.19.

#### **Section II**



7. Detailed profile of the manufacturer and Country of Origin/Country of Manufacture of the product.
8. Detailed profile of the company of the bidder (*if the manufacturer is not the bidder*).
9. Detailed profile of the manufacturer accredited export agent abroad (*if applicable*).
10. Detailed profile of the accredited local agent (*if applicable*).
11. A copy of Certificate of Incorporation - as per ITB clause 1.4 (*if applicable*).
12. Proposed Third Party Inspection Company and the location of inspection.
13. Complying Standards
14. Original of internationally published manufacturer's brochures and technical catalogues pertaining to the item offered.
15. A list of any special tools required for the installation, maintenance of the item which are to be provided along with the item.
16. A certificate from the manufacturer that the Fully Automated Cloud Point and Pour Point Apparatus offered are all of models currently in manufacture and not prototypes or obsolete models.
17. A certificate from the manufacturer to the effect that, all spare parts of the Fully Automated Cloud Point and Pour Point Apparatus, will be manufactured and freely available for CPSTL to import directly for a minimum period of five (05) years from the date of purchase.
18. Past supply records of the product (same or similar model) for the last five (05) years together with documentary evidence such as supply details.
19. Technical Specifications including dimensional drawings - as per Section 03 – Technical Specifications.
20. Completed Compliance/Deviations sheet - Annexure "F".
21. All other details and documentary requirements as requested under this bid.

All documentation/correspondence/catalogues/literatures shall be furnished in English language.

#### **1.6 SEALING, MARKING & SUBMISSION OF BID**

Bids shall be submitted in duplicates as per the conditions specified in this bidding document. The original & duplicate copy of the bid shall be placed in separate envelopes marked "ORIGINAL" & "DUPLICATE". In the event of any discrepancy between the original and duplicate, the original shall govern. Both envelopes shall be enclosed in one securely sealed cover, which shall be marked "**BID FOR THE SUPPLY, INSTALL, COMMISSION, TRAINING & CALIBRATE FULLY AUTOMATED CLOUD POINT AND POUR POINT APPARATUS. - KPR/ 49 /2021– CLOSING DATE: 06<sup>th</sup> January 2022**" on the top left-hand corner & the Bidder's name & address on the bottom left-hand corner, and addressed to,

**The Chairman  
Department Procurement Committee  
C/o Manager Procurement  
Procurement Function  
01<sup>st</sup> Floor, New Building  
Ceylon Petroleum Storage Terminals Limited  
Kolonnawa, Wellampitiya  
Sri Lanka.**

If the outer envelope is not sealed and marked as required above, the CPSTL will assume no responsibility for the bid being misplaced or premature opening.

If the bid is being submitted directly by the manufacturer or his accredited export agent abroad, they shall indicate whether they are represented by an agent in Sri Lanka.

A local firm acting as accredited agent for more than one manufacturer or accredited export agent abroad, shall get each of his principal's authority to represent on their behalf and bid on separate sets of bidding documents purchased from CPSTL for such purpose with separate bid securities.

Bidder may submit **different model/s as option/s from same manufacturer**, conforming to the given technical specifications, along with the original bid.

In addition to above requirement, the envelopes shall indicate the name and address of the bidder to enable the bid to be returned unopened in case it is declared late.

Bids submissions through emails are not entertained. However, only the clarifications can be made through email address [procure@cpstl.lk](mailto:procure@cpstl.lk).

### **1.7 SIGNATURE AUTHORIZATION**

Bidders shall incorporate a **Signature Authorization Letter** along with their bids, which is authorizing a person to represent the company in submitting the bid, and if successful, to sign the respective agreement/contract with CPSTL. The letter shall be signed by the Proprietor/Partner(s)/Director(s) of the company and the person who signs the bid on behalf of the company and shall be affixed by the common seal of the company. This letter shall be produced on the company letter head.

***Failure to submit the Signature Authorization Letter at the time, or before the closing of the bids, and in accordance with the above said requirements will result in the bid being rejected.***

### **1.8 FORMAT & SIGNING OF BID**

The original and the duplicate of the bids shall be typed, or written in indelible ink, and shall be signed by the person/s duly authorized by the bidder. All pages of the bid except for un-amended printed literature shall be initialled by the person signing the bid.

Any inter lineation, erasures or insertion shall be valid only if they are initialled by the person signing the bid. All corrections shall be very clear and no over-writing shall be accepted.

### **1.9 AMENDMENTS/ CLARIFICATIONS OF BIDDING DOCUMENT**

The Chairman, DPC reserves the right to issue amendments to the bidding document if and when deemed necessary up to seven (07) days prior to the deadline for submission of bids.

A prospective bidder requiring any clarification regarding the provisions or terminology of the bidding documents shall notify the CPSTL in writing by hand or post to the mailing address which is indicated in ITB Clause 1.6 or by e mail to [procure@cpstl.lk](mailto:procure@cpstl.lk), not later than fourteen (14) days prior to the closing date of tender given in ITB clause 1.11. Similarly, if a bidder feels that any important provision is unacceptable, such objection shall be raised at this stage.

The CPSTL will respond in writing by post and/or by email to any such request for clarifications, modifications, objections or complaints that are received not later than fourteen (14) days prior to the closing date of tender prescribed by the CPSTL. Copies of the CPSTL's response will be sent by post and/or by email to prospective bidders who have collected bidding documents, including description of the inquiry but without identifying its source, within seven (07) days prior to the closing of the bid.

Questions and answers will not form part of the bidding document or contract; answers shall not constitute legally binding representation. If arising from a question, it becomes necessary to vary the bidding document, and then an addendum will be issued in accordance with the above procedure.

All correspondence shall be addressed to the mailing address or email address which are indicated above and shall not be personally addressed to any officer. Such correspondence shall not be entertained and shall be considered as a disqualification.

Where a bidder has not sought any clarifications/information such bidder shall be deemed to have accepted the bidding document in full.

#### **1.10 MODIFICATION, SUBSTITUTION & WITHDRAWAL OF BID**

Bidders may modify, substitute or withdraw their bids after submission, provided that written notice of the modification, substitution or withdrawal is received by the DPC, prior to the deadline prescribed for bid submission.

Bid modifications or substitutions shall be prepared, sealed, marked and despatched as follows: The bidder shall provide an original and a duplicate, as specified in the ITB clause 1.7, of any modification or substitution to his bid, clearly identified as such in two envelopes, duly marked "ORIGINAL" & "DUPLICATE". The envelopes shall be sealed in an outer envelope, duly marked **BID MODIFICATION** or **BID SUBSTITUTION** - "**BID FOR THE SUPPLY, INSTALL, COMMISSION, TRAINING & CALIBRATE FULLY AUTOMATED CLOUD POINT AND POUR POINT APPARATUS. - KPR/ 49 /2021.**"

Bidders wishing to withdraw their bids shall notify the CPSTL in writing prior the deadline prescribed for the submission of bids. The notice of withdrawal shall bear the name of the bid and the words "**BID WITHDRAWAL NOTICE**".

Bid modifications, substitutions and withdrawal notices shall be sent **to reach** the address which is indicated in ITB Clause 1.6, not later than the deadline for submission of bids.

A withdrawal notice may be sent by email to [procure@cpstl.lk](mailto:procure@cpstl.lk), but must be followed by the original, by post or by hand **to reach** the address which is indicated in ITB Clause 1.6, not later than the deadline for submission of bids.

Bid modifications, substitutions or withdrawal notices received after the deadline for submission of bids will be ignored, and the submitted bid will deem to be valid.

### **1.11 CLOSING OF BIDS**

Bids enclosed, sealed, marked & addressed as aforesaid shall be sent by courier or registered post or sealed cover **to reach,**

**The Chairman  
Department Procurement Committee  
C/o Manager Procurement  
Procurement Function  
01<sup>st</sup> Floor, New Building  
Ceylon Petroleum Storage Terminals Limited  
Kolonnawa, Wellampitiya  
Sri Lanka.**

**not later than 1400 hrs. Sri Lanka local time (GMT+05.30) on 06<sup>th</sup> January 2022** or could deposit in the tender box kept at the above address.

Bids will be closed **at 1400 hrs. Sri Lanka local time (GMT+05.30) on 06<sup>th</sup> January 2022.**

### **1.12 DEADLINE FOR SUBMISSION OF BIDS**

The Chairman, DPC must receive bids at the address specified under ITB Clause 1.11 not later than the time and date stipulated. The Chairman, DPC may at his discretion, extend this deadline for submission of bids, by amending the bidding documents, in which case all right and obligations of the CPSTL and the bidders will thereafter be subjected to the deadline as extended.

### **1.13 LATE BIDS**

Any bid received after the deadline for submission of bid will be rejected and returned unopened to the Bidder.

### **1.14 OPENING OF BIDS**

Bids enclosed, sealed marked & addressed as aforesaid, shall be sent by post/courier under registered cover or sealed cover to reach the Chairman, Department Procurement Committee, not later than **1400 hrs. on 06<sup>th</sup> January 2022.** or could be deposited in the tender box provided for this purpose at the main entrance of Ceylon Petroleum Storage Terminals Limited, Oil Installation, Kolonnawa.

In case, the bidders are unable to submit the original bids as above, they could submit the scanned copy of the duly filled bidding documents in PDF format via email to [tenders@cpstl.lk](mailto:tenders@cpstl.lk) to reach on or before **1400 hrs. on 06<sup>th</sup> January 2022.**, subject to following conditions.

1. Submission of the bid via email is at own discretion of the bidder.
2. The title and the closing date of the tender shall be indicated as the subject of the email
3. Size of an email (with attachment) shall be limited to the maximum of 20 MB. In case the size of an attachment exceeds 20 MB, the bidder is requested to split the attachments and send as separate emails (i.e. 01 of 03, 02 of 03 etc.).

4. Do not CC/BCC to any other official/personal email IDs of CPSTL staff. Bids sent to any other email IDs are strictly not entertained.
5. Original bid shall be kept secured in the custody of the bidder and shall be submitted when requested by CPSTL, if the need arises.

Bids will be closed at **1400 hrs. on 06<sup>th</sup> January 2022**.and opened immediately thereafter at Procurement Function, 01st Floor, New Building, Ceylon Petroleum Storage Terminals Limited, Kolonnawa, Wellampitiya, Sri Lanka.

Bids received after the closing time will be rejected.

Due to the prevailing COVID-19 pandemic situation in the country, the authorized representatives of the bidders are allowed to participate/witness the bid opening procedure via video conferencing method.

### **1.15 MINIMUM VALIDITY PERIOD OF BIDS**

All bids shall necessarily be valid for acceptance **minimum until 24<sup>th</sup> March 2022** Bidders shall however, clearly indicate the maximum period that their bids would be valid. **A bid valid for a shorter period shall be rejected by the DPC as non-responsive.**

All prices indicated in the schedule of prices, Schedule “A-1/A-2” shall be firm & shall not be subject to any price variation within the period of validity stated above.

In exceptional circumstance, prior to the expiration of the bid validity period, the DPC may request bidders to extend the period of validity of their bids for a specified additional period.

The request and the bidders’ responses shall be made in writing. A bidder may refuse the request. A bidder agreeing to the request will not be required or permitted to otherwise modify the bid, but will be required to extend the validity of the bid and the validity of the bid security for the period of the extension, and in compliance with ITB Clause 1.16 in all respects. If a bidder does not agree for an unconditional extension of the validity of his bid, his bid shall be rejected without forfeiting the bid security.

On acceptance of the offer within the period of validity of the bid, the validity period shall be extended by another fourteen (14) days for purposes of issuing of Purchase Order and other required documentation.

Bids that do not comply with the above requirements will be rejected as non-responsive.

### **1.16 BID SECURITY**

Each bid shall be accompanied by a bid security, undertaking that the offer will be held valid for the specified period, and that the offer will not be withdrawn during that period. Such security shall be,

- i) in the form of a bank draft issued by a recognized commercial bank operating in Sri Lanka, or
- ii) in the form of a bank guarantee issued by a recognized commercial bank operating in Sri Lanka, or

- iii) in the form of a bank guarantee issued by a reputed foreign bank with the bank guarantee confirmed by a recognized commercial bank operating in Sri Lanka  
*(The bank in Sri Lanka shall be an approved commercial bank with the authority of a License issued by the Monetary Board (Central Bank of Sri Lanka))*

And payable to CPSTL on demand, for a minimum sum of Sri Lankan Rupees One Hundred Fifty thousand (LKR 150,000.00), or

- iv) in the form of a cash deposit to the CPSTL Cashier for a minimum sum of Sri Lanka Rupees One hundred fifty thousand (LKR 150,000.00).

The bid security shall be unconditionally en-cashable on demand by CPSTL and shall be valid minimum until 21<sup>st</sup> April 2022.

**In case of a bank guarantee, it shall be furnished without a substantial departure to the format given in Annexure “B”.**

In case of the accredited agent in Sri Lanka arrange and submits a bank guarantee as the bid security, on behalf of the principal supplier (if the bidder is manufacturer or his accredited export agent abroad), both names of the accredited agent in Sri Lanka & the principal abroad shall appear in the bank guarantee.

***Failure to submit the bid security at the time, or before the closing of the bids, and in accordance with the above said requirements, and in the format provided (in case of bank guarantee) will result in the bid being rejected.***

In exceptional circumstance, prior to expiry of the period of validity of the bid, the DPC may request from the bidders to extend the period of validity of their bid securities for a specified additional period as described in ITB clause 1.15. If a bidder does not agree for an unconditional extension of the validity of his bid, his bid shall be rejected without forfeiting the bid security.

Bid securities of the unsuccessful bidders will be returned to them only after the award is made to the successful bidder. The bid security of the successful bidder will be returned only after receipt of the performance security.

#### **1.17 LETTER OF MANUFACTURER’S AUTHORIZATION**

Bids from the accredited agents representing manufacturers, will not be considered unless they hold the **Letter of Manufacturer’s Authorization from the manufacturers, empowering the authorized agent to bid on their behalf, to enter into a valid contract on behalf of them and to fulfil all the terms and conditions of the contract, in the event of the bid being awarded.**

Format of Manufacturer’s Authorization - Annexure “E” is attached.

In the event that the bidder is the manufacturer, the Letter of Manufacturer's Authorization is not required. However, he shall issue a Letter of Authorization to the accredited agent in Sri Lanka, *(if applicable)*.

In the event that the bidder is the manufacturer accredited export agent abroad, he shall furnish the Letter of Manufacturer's Authorization as per the format Annexure "E" from the manufacturer. Also, he shall issue a Letter of Authorization to the accredited agent in Sri Lanka, *(if applicable)*.

In the event that the bidder is the accredited agent in Sri Lanka, he shall furnish the Letter of Manufacturer's Authorization as per the format Annexure "E" from the manufacturer. Also he shall submit a Letter of Authorization from the manufacturer accredited export agent abroad, *(if applicable)*.

In case, The DPC accepts an order on Foreign Supply basis, the agreement will be signed with the bidder/accredited agent in Sri Lanka. In such scenario purchase order will be placed and the L/C will be opened in favor of the principal supplier (Manufacturer/Manufacturer accredited export agent abroad).

In case, the DPC accepts an order on Local Supply basis, the agreement will be signed and the purchase order will be placed with the accredited agent in Sri Lanka.

***Failure to submit the Manufacturer's Authorization at the time, or before the closing of the bids, and in accordance with the above said requirements will result in the bid being rejected.***

***Nomination of an agent after the submission of bid will not be valid and the name of the declared principal/beneficiary will not be changed at any time.***

### **1.18 SCHEDULE OF PRICES**

#### **Foreign Supply Basis - (Schedule of Prices - Schedule A-1)**

Offered Prices shall be in the form of Schedule of Prices - marked Schedule "A-1" given in the bidding document and the bidder is required to duly sign and return the same.

Prospective Bidders are requested to submit their bids (except local charges) in any single internationally accepted foreign currency which is freely convertible in Sri Lanka.

Details of other local charges (if any), along with all applicable taxes in Sri Lanka Rupees, shall be disclosed in the appropriate column of the schedule of prices as in the Schedule "A-1".

In case the DPC accepts an Foreign Supply basis offer, CPSTL will undertake the clearance of the items and bear the cost of clearance, cost of customs duties at the Port of Colombo and other Government levies (in Sri Lanka). Hence, such charges shall not be included in the bid price.

Bids not submitted on the prescribed form and in the manner required are liable for rejection.

### **Local Supply Basis - (Schedule of Prices - Schedule A-2)**

Offered Prices shall be in the form of Schedule of Prices - marked Schedule "A-2" given in the bidding document and the bidder is required to duly sign and return the same.

Bids not submitted on the prescribed form and in the manner required are liable for rejection.

#### **1.19 DECLARATION**

Bidders shall declare that they had read the conditions and that they make the bid in compliance with, and subject to all the conditions thereof, and agree to execute the contract/perform the services in accordance with the said conditions in the manner therein set out.

Bidders shall submitted dully filled & signed **Form of Bid**,

**i) Annexure "A-1"** (If offered on **Foreign Supply basis**)

**ii) Annexure "A-2"** (If offered on **Local Supply basis**)

along with the bid.

***Failure to submit the duly filled & signed Form of Bid along with the bid at or before the closing time and date of the Tender and in accordance with above said requirements and in the formats provided, shall result in the bid being rejected.***

#### **1.20 PRELIMINARY EXAMINATION OF BIDS**

The DPC will examine the bids to determine whether they are complete, any computational errors have been made, whether the documents have been properly signed, and the bids are generally in order. The DPC may, at its discretion call clarifications from bidders.

The request for clarification and the response shall be in writing within short period from the clarifications and no change in the price or substance of the bid shall be sought, offered or permitted.

Bidders shall promptly response to any query raised by the DPC by Fax/Email on the bid made by them at the evaluation stage of bids. Failure to response for these queries will be subject to rejection of bid.

#### **1.21 CORRECTION OF ERRORS**

Bids determined to be substantially responsive will be checked for any arithmetical error and errors will be corrected in the following manner.

- a)** Where the discrepancy is between unit price and the line-item total, resulting from multiplying the unit price by the quantity, the unit price as quoted shall prevail and the line-item total shall be corrected, unless in the opinion of the DPC there is an obvious gross misplacement of the decimal point in the unit price, in which case the line-item total as quoted shall govern, and the unit price shall be corrected.
- b)** Where there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected.



- c) Where the discrepancy is between words & figures, the amount in words shall prevail, unless the amount expressed in word is related to an arithmetic error, in which case the amount in figures shall prevail subject to a) and b) above.
- d) The amount stated in the bidding document adjusted in accordance with the above procedure with the concurrence of the bidder shall be considered as binding upon the bid. If the bidder does not accept the corrected amount of bid, his bid will be rejected.
- e) If the bidder does not accept the correction of errors, his bid shall be disqualified and his bid security may be forfeited.

### **1.22 EVALUATION OF BIDS**

All offers received will be examined to determine the eligibility of bidders' responded and substantial responsiveness of bids received. A substantially responsive bid is one, which conforms to the terms, conditions and specifications of the bidding document. Incomplete bids will be rejected.

Only the bids determined to be substantially responsive will be evaluated and compared. Award will be made to the lowest responsive evaluated bid.

Also, DPC reserves the right to evaluate bids on item wise price or lump sum basis & make split orders/single order considering the economic benefit to CPSTL provided such split orders are acceptable to the bidders (s) selected by DPC.

Bids for part supply of items may be rejected depending on the nature of the requirement.

To facilitate evaluation & comparison of bids, all prices quoted in foreign currency (on Foreign Supply Basis bids) will be converted to Sri Lanka Rupees at the Selling Exchange Rate determined by the Central Bank of Sri Lanka prevailing on the date of opening of Bids.

Evaluation will be done on total Delivered at Site price basis. Bids received on Foreign Supply basis will be converted in to Delivered at Site price by adding Customs Duty, Surcharge, Cess, PAL, VAT, NBT, SRL, Computer & other charges, Port Authority & handling charges, Wharf clearing charges, Transport charges, Local Agency Commission (if any) & any other prevailing charges.

Those who are eligible for import tax concessions shall indicate the same clearly in detail with relevant certifications. In such case, a bank guarantee covering the total concession amount with validity of six (06) weeks longer than delivery period shall be submitted along with the bid. The bank guarantee will be released only after clearance of cargo from Sri Lanka Customs. If not, standard prevailing tax rates will be applied in the evaluation of bids.

### **1.23 PRICE PREFERENCE FOR THE ADDITIONAL PERIOD OF WARRANTY**

Additional period of Comprehensive Warranty offered by bidders (if any) will entitle for a price preference of **0.5%** per additional year up to a ceiling of **1%** preference. In such case if the additional warranty period offered is "**Y**" years, the FOB price taken for bid evaluation will be the quoted FOB Price multiplied by  $(100-0.5Y) \%$ .

#### **1.24 POWER TO ACCEPT OR REJECT BIDS**

The DPC will not be bound to make the award to the bidder submitting the lowest bid. The DPC reserves the right to reject any or all bids, or any part thereof without assessing any reasons.

#### **1.25 AWARDING CRITERIA**

In case of Foreign Supply basis offers, the DPC reserves the right to award the contract and place the order on either of FOB basis and to arrange freight through Ceylon Shipping Corporation Limited (CSCL) or their nominated freight forwarder and to arrange marine insurance through any local insurance company or CFR basis and to arrange marine insurance through any local insurance company or CIF basis.

Subject to ITB clauses 1.22, CPSTL shall award the contract to the successful bidder, whose bid has been determined to be substantially responsive, lowest evaluated bid, provided that the bidder is determined to be qualified to perform the contract satisfactorily.

#### **1.26 NOTICE OF ACCEPTANCE**

Acceptance of the bid will be communicated by fax/e-mail and confirmed in writing by registered post to the successful bidder to the address given by him, soon after the receipt of the DPC decision. Any change of the mailing address of the bidder shall be promptly notified to the Manager Procurement, Procurement Function, 01<sup>st</sup> Floor, New Building, Ceylon Petroleum Storage Terminals Limited, Oil Installation, Kolonnawa, Wellampitiya, Sri Lanka.

## **02. CONDITIONS OF CONTRACT (COC)**

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## 02. CONDITIONS OF CONTRACT (COC)

### 2.1 PERFORMANCE SECURITY

The successful bidder is required to provide a performance security to safeguard the CPSTL against non-performance of the contract. The successful bidder, on being notified by CPSTL of the acceptance of his bid, shall furnish at his own expense a performance security, in one of following forms within fourteen (14) days of such notification. Such performance security shall be,

- i) in the form of a bank draft issued by a recognized commercial bank operating in Sri Lanka, or
- ii) in the form of a bank guarantee issued by a recognized commercial bank operating in Sri Lanka, or
- iii) in the form of a bank guarantee issued by a reputed foreign bank with the bank guarantee confirmed by a recognized commercial bank operating in Sri Lanka  
*(The bank shall be an approved commercial bank with the authority of a License issued by the Monetary Board (Central Bank of Sri Lanka))*

and payable to CPSTL on demand, in a minimum sum **equivalent to 10% of the total contract value (inclusive taxes) of the accepted bid in Sri Lanka Rupees (LKR) or in United States Dollars (USD),** or

- iv) in the form of a cash deposit to the CPSTL Cashier **for a minimum sum equivalent to 10% of the total contract value (inclusive taxes) of the accepted bid in Sri Lanka Rupees (LKR).**

**In case of a bank guarantee, it shall be furnished without a substantial departure to the format given in Annexure “C”.**

In case of the accredited agent in Sri Lanka arrange and submits a bank guarantee as the performance security, on behalf of the principal supplier (if the bidder is manufacturer or his accredited export agent abroad), both names of the accredited agent in Sri Lanka & the principal abroad shall appear in the bank guarantee.

If the successful bidder fails to furnish the performance security as aforesaid, his name shall be placed in the list of defaulting suppliers. CPSTL, shall therefore, be entitled in its absolute discretion to make suitable arrangements required for the performance of such bid, at the risk & expense of the successful bidder.

The successful bidder, in the event of his failure to furnish the performance security as required, shall be liable for any losses, costs, expenses & damages, which CPSTL may sustain in consequence of such failure and the bid security, shall be forfeited.

Official Purchase Order shall be released only after the receipt of the performance security. The performance security shall be in favor of CPSTL and shall be unconditionally en-cashable on demand by CPSTL and **shall be valid for a period not less than twenty-eight (28) days beyond the scheduled completion date.**

In exceptional circumstances, prior to expiry of the period of validity of the performance security, CPSTL may request to extend the period of validity for a specified additional period, in order to meet the delivery schedule.

## **2.2 CONTRACT AGREEMENT**

The successful bidder would be called upon to enter into an agreement with CPSTL after successful award. The contract shall be signed within twenty-one (21) days from the date of Letter of Acceptance. A specimen of Contract Agreement is attached as per Annexure "D".

## **2.3 WARRANTY**

Supplier should give a manufacturer's warranty for all the equipment supplied by him for a minimum period of **twenty-four (24) months** from the date of delivery. Warranty Conditions shall be clearly indicated in the bid.

Any defect found during this warranty period should be attended to by the supplier at his own cost (labour & spare parts) and any defective parts should be replaced with new parts free of Charge.

All equipment offered should be brand new and proven system and no Prototype systems should be offered.

Please refer ITB clause 1.23 regarding additional warranty offered.

## **2.4 PACKING**

Packing shall be seaworthy and suitable to protect the goods from adverse weather conditions and mechanical shocks during the voyage handling and storage.

## **2.5 DELIVERY SCHEDULE**

Item shall be delivered,

1. **In case of Foreign Supply basis offers** - to reach Colombo Sea Port within **twelve (12) weeks** from the date of establishment of the Letter of Credit.
2. **In case of Local Supply basis offers** - to CPSTL within **twelve (12) weeks** from the date of issue of the Purchase Order.

**(Shorter delivery periods are most welcome. However, bidders shall indicate the period within which the items could be delivered.)**

## **2.6 MODE OF PAYMENT**

### **Foreign Supply Basis**

Payments shall be paid by an irrevocable, non-transferable Letter of Credit (L/C) to the principal, where 90% of the L/C value will be paid at sight and the balance 10% will be released only after the successful completion of the order.

Any bank charge incurred in amending L/C terms at the request by the supplier, he shall be required to bear such charges. L/C opening charges shall be borne by the applicant and all other charges outside the country including confirmation charges **(if required)** shall be borne by the beneficiary.

CPSTL will provide a draft L/C for the approval of the beneficiary prior to the transmission of the L/C. Beneficiary shall inform the adjustments/confirm the same within three (03) working days from the date of receipt of the draft.

The following information are very essential for CPSTL to obtain the necessary Import License and for establishment of L/C without delay. Hence you are kindly requested to incorporate same in your Pro Forma Invoice.

- I. Pro Forma Invoice Number, Date, Supplier's Address & Contact details
- II. Country of Origin/Manufacture
- III. Country & Port of Shipment
- IV. The Harmonized System (HS) Number
- V. Bank account details of the declared principal/beneficiary
- VI. Name, address, SWIFT/IBAN/Sort code/s of the bank for negotiation of L/C
- VII. Latest date of Shipment/Delivery Period

Local charges (if any) along with all applicable taxes shall be paid to the authorized agent, in Sri Lanka Rupees, only after the successful completion of the order.

No payment will be made to local entity in foreign currency.

***Name of the declared principal supplier/beneficiary will NOT be changed at any time.  
Any payment term requiring advance payments will not be accepted by CPSTL.***

#### **Local Supply basis**

Full payment of the total cost shall be paid in Sri Lanka Rupees, only after the successful completion of the order.

***Any payment term requiring advance payments will not be accepted by CPSTL.***

## **2.7 SHIPPING DOCUMENTATION**

### **Foreign Supply Basis**

Immediately after the consignment is shipped, the supplier shall send an Email/Fax stating the name of the Vessel with quantities shipped. Also, within three (03) days from the date of the Bill of Lading, two (02) copies of each of the following shipping documents shall be sent by courier, addressed to the Manager Procurement, Procurement Function, 01<sup>st</sup> Floor, New Building, Ceylon Petroleum Storage Terminals Limited, Kolonnawa, Wellampitiya, Sri Lanka or by e-mail to [procure@cpstl.lk](mailto:procure@cpstl.lk).

- I. Clean on board, freight prepaid/freight to collect (as per award) Bills of Lading (B/L) in favour of Sri Lankan bank nominated by CPSTL, showing destination as Colombo and notifying party as Ceylon Petroleum Storage Terminals Limited.
- II. Commercial Invoices, showing FOB, Local Agent's Commission if any, Insurance, Freight and CIF separately (as per award).
- III. Packing List.
- IV. Certificate of Manufacturer stating that the items shipped were manufactured by them and indicating Country of Origin.

It is the responsibility of the supplier to submit the shipping documents complied with payment terms to the bank & make them available at the nominated bank in Sri Lanka in time enabling CPSTL to clear the cargo from customs & airport/harbor. However, in case of cargo demurrage/detention charges/shipping guarantee charges incurred due to delay in submitting

shipping documents, the supplier is held liable for such charges & the supplier should reimburse such costs incurred to CPSTL within fourteen (14) days of receipt of a claim with supporting documents from CPSTL.

## **2.8 DELAYS IN DELIVERY**

Where the supplier does not supply the item/sin due time, in accordance with the stipulated and agreed dates of delivery, as given in the bidding document, the supplier shall when required by CPSTL be bound to supply such quantity/ties of item/sas may be necessary immediately by CPSTL by making suitable arrangements, in order that the said item/s will reach CPSTL in due time.

Should the supplier fail to arrange for the supply item/sin the manner aforesaid, CPSTL shall have the right to make suitable alternate arrangements without any notice to the successful bidder for the required supplies and to claim from the supplier, the additional expenses thereby incurred by CPSTL.

## **2.9 LIQUIDATED DAMAGES**

Should the supplier fail to supply item/s, within the period specified or should he fail to replace any rejected quantity/ties within the period allowed, the supplier shall be liable to pay as pre-estimate of Liquidated Damages (LD), the sum of 1/1000<sup>th</sup> of the total item value of the order per day for delay in executing the order, until the order is completed subject to a maximum of 10% of total item value of the order.

In case of such LD being imposed by CPSTL and such LD may be deducted from the final payment/performance security.

However, CPSTL reserves the right to cancel the award of the tender, if the item is not delivered within the delivery period agreed by the supplier without any reasonable proven reason to CPSTL or at the reach the maximum LD of 10% of total item value of the order.

## **2.10 DEFAULTS BY SUCCESSFUL BIDDER**

If for any reason, in the opinion of CPSTL, the successful bidder becomes incapable or unable to supply item/s offered in his bid, CPSTL shall have the right to obtain such item/s from other sources without being liable in any manner whatsoever, to the successful bidder.

If the successful bidder, defaults in the supply or otherwise commits a breach of any of the provisions in the contract with CPSTL, for the supply item/s according to the specifications, he shall be liable to pay CPSTL, all losses, damages and expenses incurred by CPSTL, in consequence of such default or breach.

The supplier in these circumstances shall also render himself liable to be placed in the list of defaulting suppliers and be precluded from having any concern in CPSTL bids.

## **2.11 PATENT INFRINGEMENT**

Successful bidder shall defend any and all infringement suits in which CPSTL is made a defendant, alleging patent infringement on items purchased from the successful bidder. Successful bidder shall pay all costs and expenses incident to any such litigation. It being further agreed and understood, that CPSTL shall have the right to be represented therein by

counsel, of their own selection and paid by them. Successful bidder shall pay all damages profits and/or costs, which may be subjected under the patent rights.

#### **2.12 CONTRACT NOT TO BE SUBLET**

The successful bidder shall not assign or sublet without the written authority of the Chairman, DPC; his obligations to supply the items bided and agreed for. If any part of his obligation has been assigned or sublet with written authority, he will nevertheless be held responsible for the due performance of the part assigned or sublet.

#### **2.13 SUPPLIER'S STANDARD CONDITIONS OF SALE**

Supplier's standard conditions of sale, usually printed on the quotation/invoice or in a separate format will not be accepted. The terms & conditions of this bidding document of CPSTL shall prevail.

#### **2.14 FORCE MAJEURE**

Except as regards an act of God, War, Strike, Invasion, Civil war, Rebellion, Revolution, Insurrection, Military power, Earthquake, Plagues or Tsunami, the bidder shall undertake all risks and liabilities of whatsoever kind arising out of incidentals or connected with the supplier.

#### **2.15 DISPUTES**

Any dispute of whatever nature arising from, out of or in connection with this agreement, on the interpretation thereof, or the rights, duties, obligations or liabilities of any party, or the operation, breach, termination, abandonment, foreclosure or invalidity thereof, shall be settled in accordance with the provisions of law governing like disputes and triable by court of law of The Democratic Socialist Republic of Sri Lanka.

#### **2.16 FURTHER INFORMATION**

Any other information or clarification required could be obtained from the Manager Procurement, Procurement Function, 01<sup>st</sup> Floor, New Building, Ceylon Petroleum Storage Terminals Limited, Oil Installation, Kolonnawa, Wellampitiya, Sri Lanka on any working day, between 0900hrs. and 1600 hrs. Sri Lanka local time (GMT+5.5) before the closing date of the bid.

Telephone : +94-11-2572156/ +94-11-5750764

Facsimile : +94-11-2572155

Email : [procure@cpstl.lk](mailto:procure@cpstl.lk)

**The Chairman  
Department Procurement Committee  
C/o Manager Procurement  
Ceylon Petroleum Storage Terminals Limited  
Procurement Function  
01<sup>st</sup> Floor, New Building  
Kolonnawa, Wellampitiya  
Sri Lanka.  
26.11.2021**



## **03. TECHNICAL SPECIFICATIONS**

### **03. SPECIFICATION OF FULLY AUTOMATED CLOUD POINT AND POUR POINT APPARATUS**

This instrument should be fully complied with ASTM D 5950 & ASTM D 5771 test methods. Results should be obtained after fully automated process. Temperature measuring devices should have calibration certificate obtained from ISO 17025 Accredited body.

DESCRIPTION	COMPLY/NOT COMPLY
<p><b>1. Main Instrument</b>            Test Methods, <i>Cloud Point</i> - ASTM D 2500/ D 5771 -20  <i>Pour Point</i> - ASTM D 97 / D 5950-14(2020)            Power supply: 230 volts <math>\pm</math> 10 %, 50 - 60 Hz</p>	
<p><b>2. Measurement Range:</b>            Temperature Range  <i>Cloud Point</i> – 60°C to +49°C,  <i>Pour Point</i> – 66°C to +51°C</p> <p>Resolution 0.10°C            Accuracy <math>\pm</math>0.1°C</p>	
<p><b>3. Instrument</b></p> <p>Equipped with a microprocessor controller that is capable of controlling one or more independent test cells &amp; with display or computer controlled with a computer,            Accuracy : +/- 0.1 °C or better            Resolution : 0.1 °C or better            Data Storage : Should be store &gt; 100 Nos. test results in built or facility store to external devices.            Printing : Result printing facility or data transferable to external storage should be available.</p> <p>The apparatus shall include provisions for independently controlling the temperature of each cell according to the specified cooling profile, continuously monitoring the specimen temperature.</p>	
<p><b>Cloud Point:</b> Consist of a microprocessor controller that is capable of controlling one or more independent test cells. The apparatus shall include provisions for independently controlling the temperature of each cell according to the specified cooling profile, continuously monitoring the specimen temperature detecting the appearance of the cloud point at the bottom of the test jar without removing it from the jacket, and displaying the 0.1°C or 1.0°C result.</p>	

<p><b>Pour Point:</b> The automatic pour point apparatus described in this test method consists of a microprocessor controller that is capable of controlling one or more independent test cells. The apparatus shall include provisions for independently controlling the temperature of each cell according to the specified cooling profile, monitoring continuously the specimen temperature, and detecting any movement of the specimen during tilting. The instrument shall be operated according to the manufacturer's instructions.</p>	
<p><b>Test Jar:</b> clear cylindrical glass, mirrored flat bottom, <math>34 \pm 0.5</math>-mm outside diameter, <math>1.4 \text{ mm} \pm 0.15</math>-mm wall thickness, <math>120\text{mm} \pm 0.5</math>-mm height, thickness of the bottom <math>2.0\text{mm} \pm 0.5\text{mm}</math>, marked with a line to indicate the sample height <math>54 \text{ mm} \pm 0.5</math>-mm above the inside bottom.</p>	
<p><b>Temperature Probe,</b> IEC 751 Class A: <math>\Delta T = \pm (0.15 + 0.002  T )</math>, capable of measurement from <math>-50^{\circ}\text{C}</math> to <math>+80^{\circ}\text{C}</math>, (<math>+70^{\circ}\text{C}</math> down to <math>-80^{\circ}\text{C}</math> for pour point). The temperature probe shall be in contact with the bottom of the test jar as D 5771. (The temperature probe shall be incenter of the test jar and the top of the platinum tip immersed 3mm below the surface of the oil as D 5950)</p>	
<p><b>Jacket,</b> Brass, cylindrical, flat bottom, <math>113\text{mm} \pm 0.2\text{mm}</math> in depth, <math>45\text{mm} \pm 0.1</math>-mm inside diameter. It shall be cooled according to the cooling profile specified.</p>	
<p><b>Cooling System,</b> either an internal system equipped with a circulating pump and capable of maintaining a temperature at least <math>10^{\circ}\text{C}</math> below the last required jacket temperature level, or an internal system capable of maintaining the required jacket temperatures.</p>	
<p><b>Cork Disk,</b> <math>6\text{mm} \pm 0.2 \text{ mm}</math> thick to fit loosely inside the jacket. Felt may be used but special attention must be given to the potential for moisture in the felt disk. The felt must be dried before each test.</p>	
<p><b>Cork Ring,</b> to fit snugly around the outside of the test jar and loosely inside the test cell. Its purpose is to prevent the test jar from touching the jacket.</p>	
<p><b>Ultrasonic Bath</b> (for D 5950), unheated(optional) with an operating frequency between 25kHz to 60kHz and a typical power output <math>\leq 100\text{W}</math>, of suitable dimensions to hold container(s) placed inside of the bath, for use in effectively dissipating and removing air or gas bubbles that can be entrained in viscous sample types prior to analysis.</p>	
<p>Required hardware to run the software.</p>	

<b>4. Reference Material</b> Certified Reference materials with certificate of ISO 17034 Accredited Laboratory or reputed National Measured Institute. E.g. NIST or equal should be provided for the point including +21°C, 0°C, -6°C or available.	
5. Consumables for 2000 Nos. analysis should be supplied (if cells, should be 2000 nos.).	
6. Spare Accessories should be provided for 02 years uninterrupted service.	
<b>Other Requirements:</b>	
I) Manufacturing and assembly of the total unit should be in the country of origin.	
ii) Should manufacture in USA, UK, Europe and Japan.	
iii) Supplier should supply all technical details with the brochure containing all above for evaluation purposes.	
iv) Those who do not provide supportive literature of manufacturer / equipment may not be considered for evaluation.	
v) Capability of attend breakdown of within 24hrs	
vi) Supply Equipment should be in the latest model.	
vii) Equipment should not be obsolete within next 05 years.	
viii) Minimum of 02 years warranty period.	
ix) Capability and facilities of after sales services available in Sri Lanka	
x) Details of previous customers	
xi) Availability of training facilities	

Signature of the Bidder: ..... Date:.....

(Common Company Seal)

## **04. SCHEDULES**

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**SCHEDULE OF PRICES - FOREIGN SUPPLY BASIS**

#	Description	FCA Price (Currency.....) Total Amount
1.0	01 No FULLY AUTOMATED CLOUD POINT AND POUR POINT APPARATUS with all relevant equipment / accessories for ASTM D 5950 & ASTM D 5771.	
2.0	Total cost of Reference Material : Certified Reference material with certificate of ISO 17034 Accredited Laboratory or reputed National Measured Institute. E.g. NIST or equal should be provided for the point including +21°C, 0°C, -6°C or available. (Please specify items with cost as an annexure separately)	
3.0	Cost of Consumables for 2000 Nos. analysis should be supplied / 2000 Cells, if required. (Please specify items with cost as an annexure separately)	
	Total cost of Spare Accessories for 02 years uninterrupted operations.	
4.0	Air Freight charges	
5.0	Insurance charges	
6.0	<b>TOTAL CIP</b>	In Figure
		In Word

**LOCAL COST INVOLVED AFTER IMPORTATION OF INSTRUMENT**

#	Description	Total Cost (Currency LKR or .....) Total Amount
7.0	Cost of Installation, Commissioning, Training & Calibration of FULLY AUTOMATED CLOUD POINT AND POUR POINT APPARATUS	
8.0	Cost of Annual Maintenance Contract: Comprehensive maintenance for 2 years after 2 years warranty period with details	
9.0	VAT (if applicable)	
10.0	If any other Cost (Please Specify)	
11.0	Total Value Including all the Taxes	

Cont.....

***“If any taxes are not mentioned separately such taxes will be considered as not relevant for the bid”***

- Delivery Period up to Nearest Sea Port of the supplier: .....
- Country of Origin: .....
- Country & Port of shipment: .....
- HS Code: .....
- Estimated Weight & Dimensions of the Export packed shipment: .....

**Details of the Manufacturer**

Name of the Manufacturer :.....  
Country of the Manufacturer :.....  
Address :.....  
.....  
.....  
Telephone :.....  
Facsimile :.....  
E-mail :.....

**Details of the Principal Supplier/Beneficiary *(If differs from the Manufacturer)***

Name of the Principal/Beneficiary :.....  
Country of the Principal/Beneficiary :.....  
Address :.....  
.....  
.....  
Telephone :.....  
Facsimile :.....  
E-mail :.....

**Details of the Authorized Local Agent *(If applicable)***

Name of the Authorized Local Agent:.....

Address :.....

.....

.....

Telephone :.....

Facsimile :.....

E-mail :.....

***Name of the declared principal supplier/beneficiary/authorized local agent will NOT be changed at any time.***

**Details of the Bidder**

Name of the Bidder :.....

Address :.....

.....

.....

Telephone :.....

Facsimile :.....

E-mail :.....

Signature of the Bidder: ..... Date:.....

**(Company Seal)**



**SCHEDULE OF PRICES - LOCAL SUPPLY BASIS**

#	Description	Total Cost (Currency LKR or .....) Total Amount
1.0	01 No FULLY AUTOMATED CLOUD POINT AND POUR POINT APPARATUS with all relevant equipment / accessories for ASTM D 5950 & ASTM D 5771.	
2.0	Cost of Installation, Commissioning, Training & Calibration of FULLY AUTOMATED CLOUD POINT AND POUR POINT APPARATUS	
3.0	Cost of Annual Maintenance Contract: Comprehensive maintenance for 2 years after 2 years warranty period with details	
4.0	VAT (if applicable)	
5.0	Total Value Including all the Taxes	

Total Price Exclusive Taxes (In word) : .....

Total Price Inclusive VAT (In word) : .....

***"If any taxes are not mentioned separately such taxes will be considered as not relevant for the bid"***

Country of Origin : .....

Name of the Manufacturer : .....

Name of the Bidder : .....

Address : .....

.....

Telephone : .....

Facsimile : .....

E-mail : .....

Signature of the Bidder: ..... Date:.....

**(Company Seal)**

## **05. ANNEXES**

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**FORM OF BID**

**FOREIGN SUPPLY BASIS**

The Chairman  
Department Procurement Committee  
C/o Manager Procurement  
Procurement Function  
01<sup>st</sup> Floor, New Building  
Ceylon Petroleum Storage Terminals Limited  
Oil Installation  
Kolonnawa, Wellampitiya  
Sri Lanka.

Dear Sir,

**SUPPLY, INSTALL, COMMISSION, TRAINING & CALIBRATE FULLY  
AUTOMATED CLOUD POINT AND POUR POINT APPARATUS: KPR/ 49 /2021**

- A-1** Having familiarized ourselves with the formal request for Instruction to Bidders and Conditions of Contract of the tender for the SUPPLY, INSTALL, COMMISSION, TRAINING & CALIBRATE FULLY AUTOMATED CLOUD POINT AND POUR POINT APPARATUS: KPR/49 /2021 referred to therein, I/we offer to complete the whole of said contract/services in conformity with the said document.
- A-2** Unless & until a formal agreement is engrossed & executed, this bid together with your written acceptance thereof shall constitute a binding contract between us.
- A-3** I/We understand that you are not bound to accept the lowest evaluated bid or any other bid that you may receive.
- A-4** The bid I/we am/are offering is complete and fulfils the technical requirements discussed in the bidding document.
- A-5** I/We agree to abide by this bid **minimum until 24<sup>th</sup> March 2022**. Tender conditions and prices quoted shall remain binding upon us and may be accepted at any time before the expiration of the period.
- A-6** I/We undertake to conform to all the terms & conditions in the said tender, technical specifications & the schedule within the time specified.
- A-7** I/We declare that I/we commit to obtain a performance security in accordance with COC clause 2.1 & have perused the format of performance bond (in case of a bank guarantee) contained in Annexure “C” and confirm our compliance with the said performance security in the event of award of bid.
- A-8** I/We affirm that the said items will be delivered to reach Colombo Port **within .....** **weeks** period from the date establishment of the Letter of Credit.
- A-9** If our bid is accepted, we commit to accept the COC clause 2.6; Mode of payment.
- A-10** I/We am/are fully aware that the acceptance or rejection of any bid will be at the sole discretion of the Department Procurement Committee, Ceylon Petroleum Storage Terminals Limited.
- Cont....**

**A-11** I/We offer the total price of

..... *[insert total foreign currency price in figures]*

.....  
*[insert total foreign currency price in words]* and

..... *[insert total LKR price in figures exclusive VAT]*

.....  
*[insert total LKR price in words exclusive VAT]* and

..... *[insert total LKR price in figures inclusive VAT]*

.....  
*[insert total LKR price in words inclusive VAT]*

for the SUPPLY, INSTALL, COMMISSION, TRAINING & CALIBRATE FULLY  
AUTOMATED CLOUD POINT AND POUR POINT APPARATUS: KPR/49 /2021 to  
Ceylon Petroleum Storage Terminals Limited as detailed out in this bidding document and  
details of the total price is as given in the Schedule of Prices - Schedule "A-1".

Dated this ..... day of .....2021 *[insert date of signing]*.

Name:.....

*[insert complete name of the person signing the Form of Bid]*

Signature:.....

*[insert signature of the person whose name and capacity are shown]*

in the capacity of .....

*[insert legal capacity of the person signing the Form of Bid]*

duly authorized to sign bids for and on behalf of .....

*[insert complete name of the bidder]*

Address : .....

.....  
.....

**(Common Company Seal)**

Witnesses:

1. Signature: ..... 2. Signature: .....

Name: ..... Name:.....

Address : ..... Address: .....

.....  
.....

**FORM OF BID**

**LOCAL SUPPLY BASIS**

The Chairman  
Department Procurement Committee  
C/o Manager Procurement  
Procurement Function  
01<sup>st</sup> Floor, New Building  
Ceylon Petroleum Storage Terminals Limited  
Oil Installation  
Kolonnawa, Wellampitiya  
Sri Lanka.

Dear Sir,

**SUPPLY, INSTALL, COMMISSION, TRAINING & CALIBRATE FULLY AUTOMATED CLOUD POINT AND POUR POINT APPARATUS: KPR/ 49 /2021.**

- A-1** Having familiarized ourselves with the formal request for Instruction to Bidders and Conditions of Contract of the tender for the SUPPLY, INSTALL, COMMISSION, TRAINING & CALIBRATE FULLY AUTOMATED CLOUD POINT AND POUR POINT APPARATUS: KPR/49/2021 referred to therein, I/we offer to complete the whole of said contract/services in conformity with the said document.
- A-2** Unless & until a formal agreement is engrossed & executed, this bid together with your written acceptance thereof shall constitute a binding contract between us.
- A-3** I/We understand that you are not bound to accept the lowest evaluated bid or any other bid that you may receive.
- A-4** The bid I/we am/are offering is complete and fulfils the technical requirements discussed in the bidding document.
- A-5** I/We agree to abide by this bid **minimum until 24<sup>th</sup> March 2022**. Tender conditions and prices quoted shall remain binding upon us and may be accepted at any time before the expiration of the period.
- A-6** I/We undertake to conform to all the terms & conditions in the said tender, technical specifications & the schedule within the time specified.
- A-7** I/We declare that I/we commit to obtain a performance security in accordance with COC clause 2.1 & have perused the format of performance bond (in case of a bank guarantee) contained in Annexure “D” and confirm our compliance with the said performance security in the event of award of bid.
- A-8** I/We affirm that the said items will be delivered to CPSTL **minimum within .....** **weeks** period from the date receipt of the Purchase Order.
- A-9** If our bid is accepted, we commit to accept the COC clause 2.6; Mode of payment.
- A-10** I/We am/are fully aware that the acceptance or rejection of any bid will be at the sole discretion of the Department Procurement Committee, Ceylon Petroleum Storage Terminals Limited.

**Cont....**

A-11 I/We offer the total price of

..... *[insert total LKR price in figures exclusive VAT]*

.....  
*[insert total LKR price in words exclusive VAT]*

..... *[insert total LKR price in figures inclusive VAT]*

.....  
*[insert total LKR price in words inclusive VAT]* )

for the SUPPLY, INSTALL, COMMISSION, TRAINING & CALIBRATE FULLY  
AUTOMATED CLOUD POINT AND POUR POINT APPARATUS: KPR/49/2021 to  
Ceylon Petroleum Storage Terminals Limited as detailed out in this bidding document and  
details of the total price is as given in the Schedule of Prices - Schedule "A-2".

Dated this ..... day of .....2021 *[insert date of signing]*.

Name  
:.....  
*[insert complete name of the person signing the Form of Bid]*

Signature :.....  
*[insert signature of the person whose name and capacity are shown]*

in the capacity of .....  
*[insert legal capacity of the person signing the Form of Bid]*

duly authorized to sign bids for and on behalf of .....  
*[insert complete name of the bidder]*

Address : .....  
.....  
.....

**(Common Company Seal)**

Witnesses:

1. Signature: ..... 2. Signature: .....

Name: ..... Name:.....

Address : ..... Address: .....  
.....  
.....

**FORMAT OF BID SECURITY GUARANTEE**

*[This Bank Guarantee form shall be filled in accordance with the instructions indicated in brackets]*

.....

*[insert (by issuing agency) the name, address and issuing branch or office of the issuing agency]*

**Beneficiary: Ceylon Petroleum Storage Terminals Limited**

**Date:** ..... *[insert (by issuing agency) date]*

**Bid Guarantee No. :** .....*[insert (by issuing agency) number]*

**Sum Guaranteed:** .....*[insert (by issuing bank) the amount of the bank guarantee in figures & in words]*

We have been informed that .....*[insert (by issuing agency) the name of the Bidder; if a joint venture, list complete legal names of partners]* (hereinafter called “the Bidder”) has submitted to you its bid dated .....*[insert (by issuing agency) date]* (hereinafter called “the Bid”) for the SUPPLY, INSTALL, COMMISSION, TRAINING & CALIBRATE FULLY AUTOMATED CLOUD POINT AND POUR POINT APPARATUS: KPR/49/2021 (“the Tender”).

Furthermore, we understand that, according to your conditions, Bids must be supported by a Bid Guarantee.

At the request of the Bidder, we .....*[insert (by issuing agency) the name of issuing agency]* hereby irrevocably undertake to pay you any sum or sums not exceeding in total an amount of .....*[insert (by issuing agency) the amount in figures]* .....*[insert (by issuing agency) the amount in words]* upon receipt by us of your first demand in writing accompanied by a written statement stating that the Bidder is in breach of its obligation(s) under the bid conditions, because the Bidder,

- (a) has withdrawn its Bid during the period of bid validity specified; or
- (b) does not accept the correction of errors in accordance with the Instructions to Bidders (hereinafter “the ITB”) of the Tender; or
- (c) having been notified of the acceptance of its Bid by the Purchaser during the period of bid validity,
  - (i) fails or refuses to execute the Contract Form, if required, or
  - (ii) fails or refuses to furnish the Performance Security, in accordance with the Conditions of Contract (hereinafter “the COC”) of the Tender.

**Cont....**

This Guarantee shall expire:

- (a) if the Bidder is the successful bidder, upon our receipt of copies of the Contract signed by the Bidder and of the Performance Security issued to you by the Bidder; or
- (b) if the Bidder is not the successful bidder, upon the earlier of our receipt of a copy of your notification to the Bidder that the Bidder was unsuccessful, otherwise it will remain in force up to **21<sup>st</sup> April 2022**.

Consequently, any demand for payment under this Guarantee must be received by us at the office on or before that date .....

This guarantee shall be governed by the laws of Sri Lanka.

.....  
*[signature(s) of authorized representative(s)]*

**Seal (where applicable)**



**FORMAT OF PERFORMANCE SECURITY GUARANTEE**

*[The issuing agency, as requested by the successful Bidder, shall fill in this form in accordance with the instructions indicated]*

.....

*[insert (by issuing agency) the name, address and issuing branch or office of the issuing agency]*

**Beneficiary: Ceylon Petroleum Storage Terminals Limited**

**Date:** ..... *[insert (by issuing agency) date]*

**Performance Guarantee No.:** ..... *[insert (by issuing agency) number]*

**Sum Guaranteed:** ..... *[insert (by issuing bank) the amount of the bank guarantee in figures & in words]*

We have been informed that ..... *[insert (by issuing agency) name of the Supplier]* (hereinafter called “the Supplier”) has entered into Contract No. KPR/49/2020 dated ..... *[insert date of bid]* with you, for the SUPPLY, INSTALL, COMMISSION, TRAINING & CALIBRATE FULLY AUTOMATED CLOUD POINT AND POUR POINT APPARATUS: KPR/49/2021 (hereinafter called “the Contract”)

Furthermore, we understand that, according to the Conditions of the Contract, a Performance Guarantee is required.

At the request of the Supplier, we ..... *[insert (by issuing agency) the name of the issuing agency]* hereby irrevocably undertake to pay you any sum or sums not exceeding in total amount of .....*[insert (by issuing agency) the amount in figures]* .....*[insert (by issuing agency) the amount in words]*, upon receipt by us of your first demand in writing accompanied by a written statement stating that the Contractor is in breach of its obligation(s) under the Contract, without your needing to prove or to show grounds for your demand or the sum specified therein.

This guarantee shall expire, no later than the ..... day of ....., 2021 *[Insert (by issuing agency) date, twenty-eight (28) days beyond the scheduled completion date]* and any demand for payment under it must be received by us at this office on or before that date.

This guarantee shall be governed by the laws of Sri Lanka.

.....  
***[signature(s) of authorized representative(s)]***

**Seal (where applicable)**

**FORMAT OF CONTRACT AGREEMENT – KPR/49/2021**

THIS CONTRACT AGREEMENT is made and entered into at Colombo on the.. day of ..... 2021

BY AND BETWEEN

- (1) Ceylon Petroleum Storage Terminals Limited a Company dully incorporated under and in terms of Conversion of Public Corporation or Government Owned Business undertaking into Public Companies Act No.23 of 1987 and registered under the Companies Act No.07 of 2007 under the Company Registration Number PB1221, having its registered office at Nimawa, Kolonnawa, Wellampitiya, Sri Lanka (*hereinafter called and referred to as “the Purchaser” which terms or expression as herein used shall where the context so requires or admits mean and include the said Ceylon Petroleum Storage Terminals Limited, its successors, agents and assigns*)of the one part and,
- (2) .....a body established under the Companies Act No.07 of 2007 under the Company Registration Number .....and having its registered office at .....(*hereinafter called and referred to as “the Supplier” which terms or expression as herein used shall where the context so requires or admits mean & include the said ....., its successors, agents and assigns*) as the other part.

WHEREAS the Purchaser invited bids for the SUPPLY, INSTALL, COMMISSION, TRAINING & CALIBRATE FULLY AUTOMATED CLOUD POINT AND POUR POINT APPARATUS: KPR/49/2021 and has accepted a Bid by the Supplier for the supply of those Goods and Services in the sum of [*insert price in words and figures exclusive VAT & inclusive VAT*] (*hereinafter called and referred to as “the Contract Price”*).

NOW THIS AGREEMENT WITNESSETH AS FOLLOWS;

1. In this agreement words and expressions shall have the same meanings as are respectively assigned to them in the Conditions of Contract referred to.
2. The following documents shall constitute the Contract between the Purchaser and the Supplier, and each shall be read and construed as an integral part of the Contract.
  - This Contract Agreement
  - The Conditions of Contract
  - Technical Specifications
  - The Suppliers Bid dated [*insert the date of the bid*]
  - Original Price Schedules
  - Letter of Acceptance dated [*insert the date of the letter of acceptance*]
3. This Contract shall prevail over all other Contract documents. In the event of any discrepancy or inconsistency within the Contract documents, then the documents shall prevail in the order listed above.

**Cont....**

4. In consideration of the payments to be made by the Purchaser to the Supplier as hereinafter mentioned, the Supplier hereby covenants with the Purchaser to provide the Goods and Services and to remedy defects therein in conformity in all respects with the provisions of the Contract.
5. The Purchaser hereby covenants to pay the Supplier in consideration of the provision of the Goods and Services and the remedying of defects therein, the Contract Price or such other sum as may become payable under the provisions of the Contract at the times and in the manner prescribed by the Contract.

IN WITNESS whereof the parties hereto have caused this Agreement to be executed in accordance with the laws of Democratic Socialist Republic of Sri Lanka on the day, month and year indicated above.

**For and on behalf of the Purchaser**

**For and on behalf of the Supplier**

.....  
 Authorized Signature of the Purchaser

.....  
 Authorized Signature of the Supplier

.....  
 In the capacity of  
*[ insert title or other appropriate designation ]*

.....  
 In the capacity of  
*[ insert title or other appropriate designation ]*

**(Common Company Seal)**

**(Common Company Seal)**

In the presences of witness:

In the presences of witness:

Name :.....

Name :.....

NIC No :.....

NIC No :.....

Signature :.....

Signature :.....

Address :.....

Address :.....

.....

.....

.....

.....

**FORMAT OF MANUFACTURER’S AUTHORIZATION**

*[The Bidder shall require the Manufacturer to fill in this Form in accordance with the instructions indicated. This letter of authorization shall be on the letterhead of the Manufacturer and shall be signed by a person with the proper authority to sign documents that are binding on the Manufacturer.]*

**Date:** ..... *[insert date]*

**Name of Tender : SUPPLY, INSTALL, COMMISSION, TRAINING & CALIBRATE FULLY AUTOMATED CLOUD POINT AND POUR POINT APPARATUS**

**Tender Ref : KPR/ 49 /2021**

To: The Chairman  
Department Procurement Committee  
C/o Manager Procurement  
Procurement Function  
01<sup>st</sup> Floor, New Building  
Ceylon Petroleum Storage Terminals Limited  
Oil Installation  
Kolonnawa, Wellampitiya  
Sri Lanka.

**WHEREAS**

We ..... *[insert complete name of Manufacturer]*,  
who are official manufacturers of .....*[insert type of goods manufactured]*,  
having factories at.....*[insert full address of Manufacturer’s factory]*, do  
hereby authorize ..... *[insert complete name of authorized agent]* to  
submit a bid the purpose of which is to provide the following Goods, manufactured by us  
..... *[Insert name and or brief description of the Goods]*,  
and to subsequently negotiate and sign the Contract.

We hereby confirm goods offered are in good condition & conforming to the technical specifications as mentioned in Section 03 of this bidding document.

Signed *[insert signature of authorized representative]* .....

In the Capacity of *[insert title of authorized representative]* .....

Name *[insert printed or typed name of authorized representative]* .....

Duly authorized to sign this Authorization on behalf of .....  
*[insert complete name of Manufacturer]*

Address *[insert the address of the Manufacturer]:*  
.....  
.....  
.....

**Company Seal (Rubber Stamp)**

Date: .....

**COMPLIANCE / DEVIATIONS SHEET**

Please mark “✓” if complied with the tender requirement or mark “X” if there is any deviation and indicate the deviation in the cage provided.

S/N	Requirement/Condition	Complied	Deviations
01.	Public Contract Registration (Certificate PCA-03) as per ITB clause 1.4, submitted ( <i>if applicable</i> )		
02.	Signature Authorization Letter as per ITB clause 1.7, submitted		
03.	Bid Security as per ITB clause 1.16, submitted		
04.	Letter of Manufacturer’s Authorization as per ITB clause 1.17, and Annexure “E”, submitted		
05.	Duly filled, stamped & signed Schedule of Prices as per ITB clause 1.18 and Schedule “A-1/A-2”, submitted		
06.	Duly filled, stamped & signed Form of Bid as per ITB clause 1.19 and Annexure "A-1/A-2", submitted		
07.	Compliance with Performance Security as per COC clause 2.1, in case of award		
08.	Compliance with Contract Agreement as per COC clause 2.2, in case of award		
09.	Compliance with Warranty requirement as per COC clause 2.3, in case of award		
10.	Compliance with Delivery Schedule as per COC clause 2.5, in case of award		
11.	Compliance with Mode of Payment as per COC clause 2.6, in case of award		
12.	Compliance with Shipping Documentation as per COC clause 2.7, in case of award on Foreign Supply basis		
13.	Duly completed Technical Specifications as per Section 03, submitted		
14.	Agreed with Freight arrangement through Ceylon Shipping Corporation or their nominated freight forwarder and Marine Insurance through Local Insurance Company, in case of award on FOB/CFR basis in Foreign Supply basis offer		
15.	Valid copy of Certificate of Incorporation issued by the Registrar of Companies in Sri Lanka as per ITB clause 1.4, submitted ( <i>if applicable</i> )		

Signature of the Bidder: ..... Date.....

(Common Company Seal)